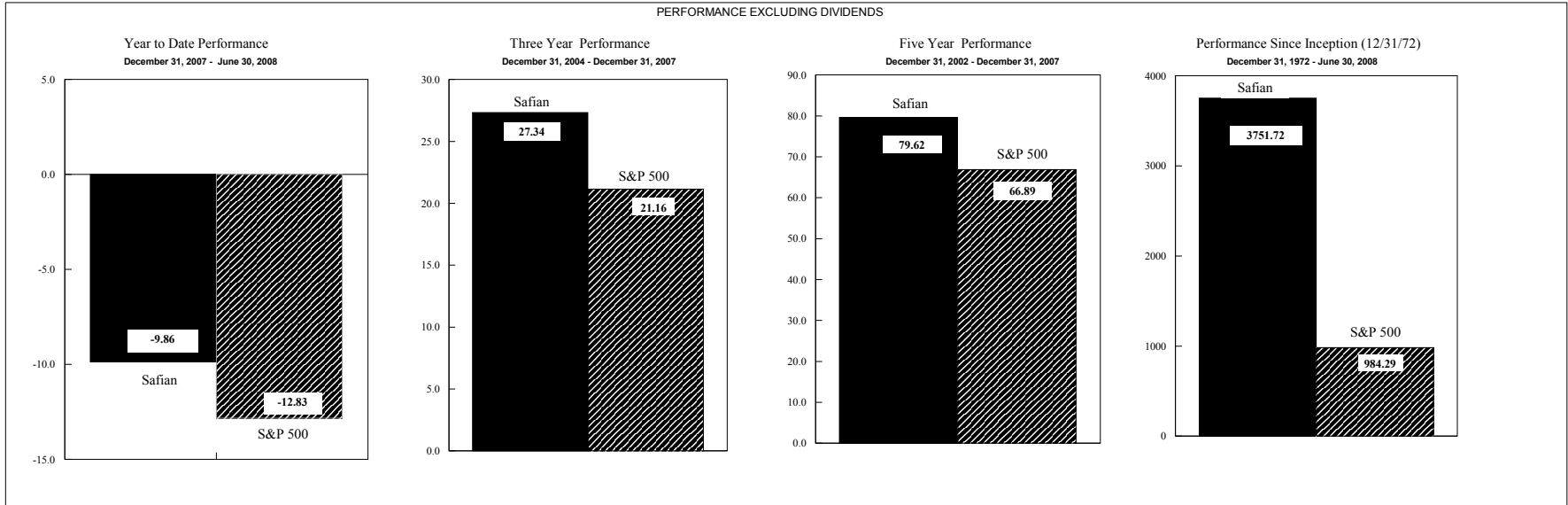


## **SUGGESTED EQUITY PORTFOLIO FOR LARGE INSTITUTIONAL ACCOUNTS**

**The performance data presented on the following page is for the Safian Investment Research Inc. recommended portfolio, which was started in June of 1972. We stopped issuing this portfolio in June of 2008 when we believed that a recession was in progress as reflected by our Composite Forecasting Index (CFI) and our other studies. It was also at that time that we stopped managing money and decided to only write our Investment Strategy Report and do consulting work. Our sector analysis process was a major reason for the substantial outperformance of this portfolio over the years.**

SUGGESTED EQUITY PORTFOLIO FOR LARGE INSTITUTIONAL ACCOUNTS

PERFORMANCE EXCLUDING DIVIDENDS



	Safian	S&P 500
73	-0.80	-17.37
74	-26.78	-29.72
75	29.97	31.55
76	29.94	19.15
77	-10.50	-11.50

	Safian	S&P 500
78	3.81	1.06
79	18.43	12.31
80	26.94	25.77
81	-5.49	-9.73
82	30.30	14.76

	Safian	S&P 500
83	24.54	17.27
84	-1.13	1.40
85	32.36	26.33
86	21.39	14.62
87	2.68	2.03

	Safian	S&P 500
88	15.90	12.40
89	31.24	27.25
90	-7.27	-6.56
91	29.83	26.31
92	7.89	4.46

	Safian	S&P 500
93	11.64	7.06
94	-2.27	-1.54
95	33.13	34.11
96	17.52	20.26
97	26.49	31.01

	Safian	S&P 500
98	17.45	26.67
99	25.02	19.53
2000	2.90	-10.14
2001	0.51	-13.04
2002	-13.74	-23.37

	Safian	S&P 500
2003	23.80	26.38
2004	13.94	8.99
2005	3.93	3.00
2006	13.77	13.62
2007	7.69	3.53

This recommended portfolio was always 100% invested. Changes were made we believed a switch should be made. The use of sector analysis was the major force behind the decisions made. The performance data stated herein were the results of this hypothetical portfolio and these changes and performance were only sent to our institutional clients. The prices used for sales and purchases were closing prices and the transactions were all documented starting in 1972 when it was first started by Smilen & Safian Incorporated. It was continued by Safian Investment Research Inc. in 1985 when Safian Investment Research Inc became a member of the New York Stock Exchange. In 2002 Safian Investment Research became a division of Burnham Securities Inc and this portfolio was terminated in September 2008 when Safian Investment Research severed its relationship with Burnham Securities Inc. The recommended portfolio was managed by Ken Smilen and Ken Safian from 1972 to 1975 and thereafter by only Ken Safian . Safian Investment Research Inc no longer issues this portfolio. The purpose of the portfolio was to illustrate the helpful use of sector analysis in managing a fully invested portfolio. IT SHOULD NOT BE ASSUMED THAT OUR SECTOR ANALYSIS WILL BE PROFITABLE TO OUR CLIENTS AND EQUAL THIS RECORD. Safian Investment Research , Inc. no longer manages portfolios only publishes our investment and economic reports.